

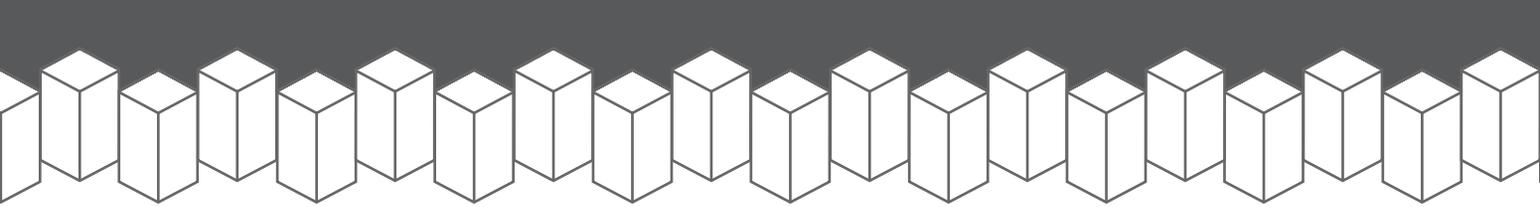


SCOTTISH
PROPERTY
AWARDS 2022™
Commercial and Public Property

ENTRY GUIDE

DEADLINE FOR ENTRY: TUESDAY 16 NOVEMBER 2021

www.scottishpropertyawards.co.uk



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ABOUT THE SCOTTISH PROPERTY AWARDS

The Scottish Property Awards is the national celebration for the real estate industry in Scotland. Entries are invited in 19 categories which are designed to recognise and reward developments, people and teams working hard to deliver the best projects in Scottish real estate.

Created and operated by Edinburgh based events company, KDMedia, and with the support of a judging panel of experts drawn from across the sector, the Scottish Property Awards showcases the best in new commercial and public buildings in Scotland.



KEY DATES

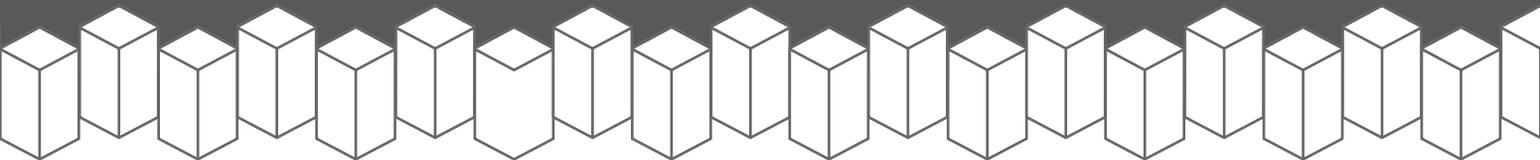
Tuesday 16 November 2021

Deadline for entries

Thursday 24 February 2022

Awards Dinner and Celebration,
DoubleTree by Hilton Hotel,
Glasgow Central





CHARITY PARTNER

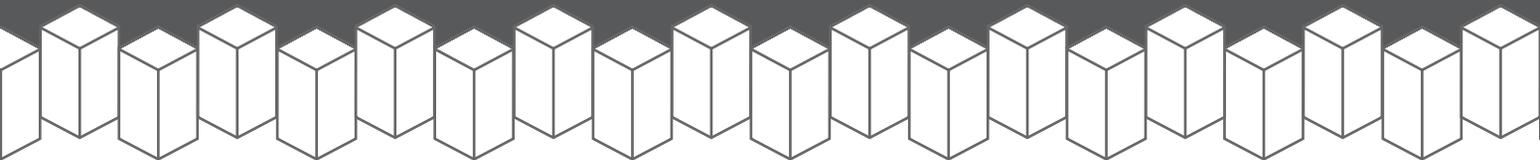
It's Good 2 Give

The Ripple Retreat is an award-winning residential respite home for young cancer patients and their families created by It's Good 2 Give. The three-bedroomed luxury waterside home is based on the southern banks of Loch Venachar near Callander. The house is gifted to over 40 families a year for short breaks of up to 6 nights each.

The house has become a place of rest and relaxation with its sleek, modern design, combined with all the comforts of home including toys, books, games and activities. The charity has a long history of supporting families through their cancer ordeal and was set up five years ago by Ian and Lynne McNicoll OBE.

www.itsgood2give.co.uk
Scottish Charity No: 041416





THE CATEGORIES

Development of the Year (Commercial Building)

Sponsored by **Ryden**

For a new development intended for commercial use. The award will be presented to the development and may be entered by a developer, contractor, or agent.

Eligibility: For commercial buildings in Scotland which have been under construction in 2021 and nearing completion or complete at the time of entry.

Criteria:

- Provide an executive summary of the development including background information, development concept, location, landscape, and outlook.
- Provide details of how the development has been financed and the financier.
- Provide an overview of the design of the development and the construction process.
- Provide evidence financial success relating to the development.
- Describe the economic impact of the development.

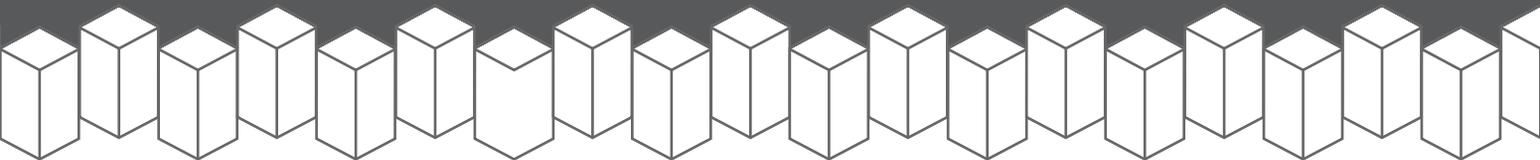
Development of the Year (Public Buildings)

For a new development intended for public use such as education, health, leisure, culture or local services. The award will be presented to the development and may be entered by a developer, council, contractor or supplier.

Eligibility: For public buildings in Scotland which have been under construction in 2021 and nearing completion or complete at the time of entry.

Criteria:

- Provide an executive summary of the development including background information, development concept, location and landscape and outlook .
- Provide details of how the development has been financed and the financier.
- Provide an overview of the design of the development and the construction process
- Provide an overview and evidence of Community Engagement
- Describe the environmental and social impact of the development



Architectural Excellence Award (Commercial Use)

For the innovative design of a commercial use building. This award will be presented to an architect or practice which has combined good use of location, design, and materials to provide an environment that enhances the commercial experience and the locality and is resource efficient.

Eligibility: For commercial buildings in Scotland which have been under construction in 2021 and nearing completion or complete at the time of entry.

Criteria:

- Provide an executive summary of the development including its intended use(s) and the physical context in which it sits.
- Describe how the design of the building & associated landscape responds to the commercial brief and supports the experience of occupants/ customers. Indicate how adaptability to future needs has been considered.
- Describe how the design of the building and landscape responds to, and improves, its location. Include how material choice and detailing address weathering and longevity.
- Describe the approach to reducing energy consumption and waste in construction and use, and to mitigates the effects of climate change on occupants and the public realm.

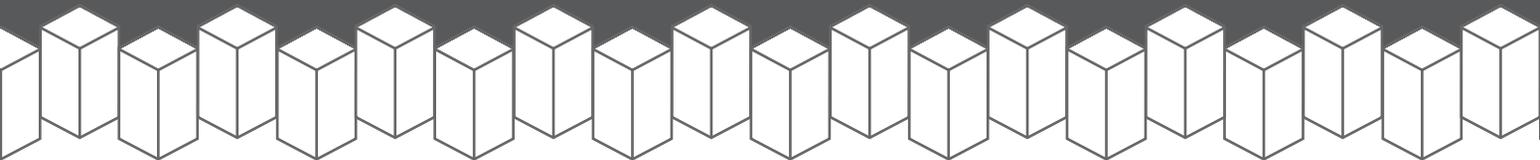
Architectural Excellence Award (Public Use)

For the innovative design of a public use building. This award will be presented to an architect or practice which has combined good use of location, design and materials to provide an environment that enhances the experience of staff and public, improves the locality, and is resource efficient.

Eligibility: For public buildings in Scotland which have been under construction in 2021 and nearing completion or complete at the time of entry.

Criteria:

- Provide an executive summary of the development including its intended use(s) and the physical context in which it sits.
- Describe how the design of the building & associated landscape responds to the service brief and supports the experience of staff and members of the public. Indicate how adaptability to future needs has been considered.
- Describe how the design of the building and landscape responds to, and improves, its location. Include how material choice and detailing address weathering and longevity.
- Describe the approach to reducing energy consumption and waste in construction and use, and to mitigates the effects of climate change on occupants and the public realm.



THE CATEGORIES

Regeneration Project of the Year

Sponsored by 

This award will recognise a regeneration project which has transformed neglected, derelict, or deprived urban or rural sites through the delivery of a commercial or mixed-use property development. Entrants should demonstrate a successful project which has environmentally improved the area while generating positive economic and social impact.

Eligibility: For projects in Scotland which have been under construction in 2021 and nearing completion or complete at the time of entry. This category is open to city centre, town centre, urban, rural, brownfield, edge and out of town regeneration projects.

Criteria:

- Provide an overview of the project and outline the key objectives.
- Provide an overview of the key partners involved in the project, include a description of any innovative working methods or relationships needed to deliver the project.
- Describe how community needs and engagement influenced the design response on the site. Include how the physical environment created provides benefits to neighbours/public and mitigates any negative impacts of development.
- Provide evidence of the environmental, economic, and social impact created by the project.

Healthcare Development of the Year

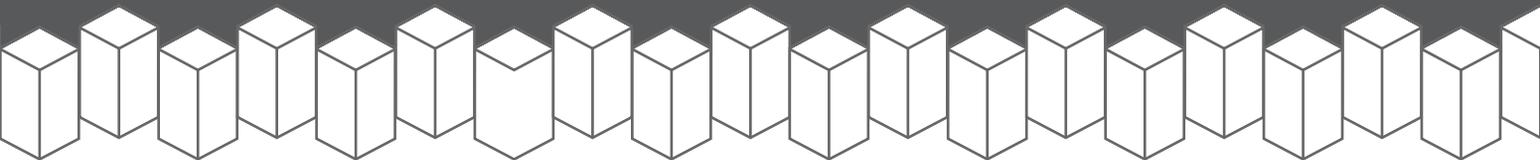
Sponsored by 

This award will be presented to a Health Care development created by a private developer or public institution for public or private use. The judges will be looking for entries which enhance public welfare through modern design, landscape, technology and facilities.

Eligibility: For purpose-built health care developments in Scotland under construction in 2021 and nearing completion or complete at the time of entry.

Criteria:

- Provide an executive summary of the development including specification, use and location.
- Describe how the development has been financed and the financier.
- Provide an overview of how the layout and construction of the facility aids resource efficient operation, maintenance and adaptability so that the facility will be a positive asset in the long term.
- Describe how the design of the facility and its landscape improves public welfare. Include aspects such as how the layout may enable service improvements and/or how the design of spaces aids the therapeutic experience.
- Provide evidence of the environmental, economic and social impact of the development.



Student Accommodation Development of the Year

This award will be presented to a student accommodation development created by a private developer or academic institution. The judges will be looking for entries which enhance the student experience through modern design, landscape, technology and communal facilities.

Eligibility: For purpose-built student developments in Scotland under construction in 2021 and nearing completion or complete at the time of entry.

Criteria:

- Provide an executive summary of the development including use, location and infrastructure and public transport connections to educational institutions.
- Describe how the development has been financed and the financier.
- Provide an overview of how the layout and construction of the facility aids resource efficient operation, maintenance and adaptability so that the facility will be a positive asset in the long term.
- Describe the living and communal facilities incorporated within the development and how these enhance the student experience.
- Provide an overview of letting, management and marketing of the development.
- Please provide an indication of occupancy levels at the time of submission.

Build to Rent Development of the Year

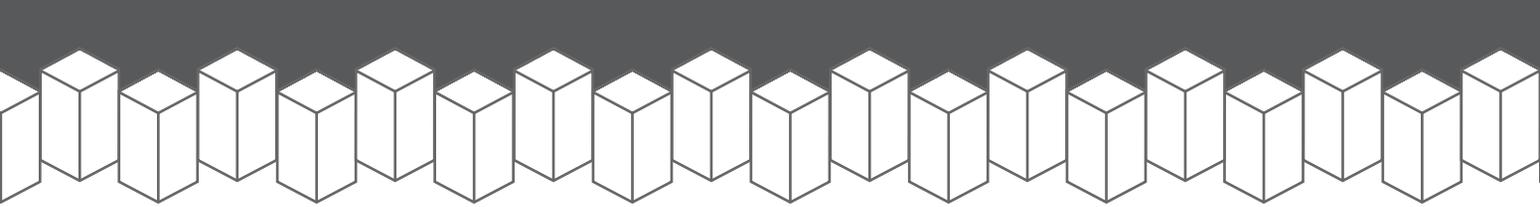
Sponsored by 

This award will be presented to a build to rent (BTR) development created by a developer. The judges will be looking for entries which enhance the living experience through modern design, landscape, technology, and communal facilities.

Eligibility: For purpose-built residential developments available to rent in Scotland and under construction in 2021 and nearing completion or complete at the time of entry.

Criteria:

- Provide an executive summary of the development including design, location and infrastructure.
- Describe how the development has been financed and the financier.
- Provide an overview of how the layout and construction of the facility aids resource efficient operation, maintenance and adaptability so that the facility will be a positive asset in the long term.
- Describe the living and communal facilities incorporated within the development and how these enhance the living experience.
- Provide an overview of letting, management and marketing of the development.
- Please provide an indication of occupancy levels at the time of submission.



THE CATEGORIES

Agency Team of the Year (Office, Industrial, Investment, Leisure, Retail)

Sponsored by  

These four awards will recognise an agency team providing specialist advice in leasing, sales and acquisitions to the commercial property sector in Scotland.

Eligibility: For property agency teams working in Scotland in 2021.

Criteria:

- Highlight your key business achievements and activity in the last year.
- Provide a short biography of the key members of the team outlining their experience.
- Give evidence of a proactive approach to working with clients to achieve results.
- Describe the team's approach to ensuring market insight and knowledge.
- Provide an overview of business performance in the last 12 months including key financial results in relation to the Scottish market.

Financial Partner of the Year

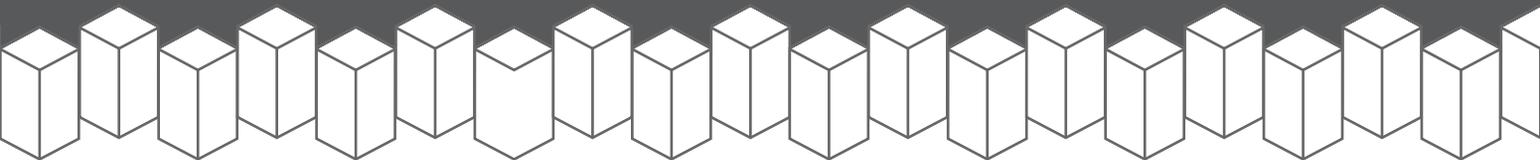
Sponsored by 

This award will recognise the work of a financial institution in its work investing or lending into the commercial property sector in the last year. Entrants should demonstrate a proactive and collaborative approach to client needs resulting in a successful relationship and may highlight transactions which have been particularly challenging.

Eligibility: For financial institutions investing or lending in Scotland in 2021.

Criteria:

- Highlight your key achievements in the past year.
- Provide a short biography of the key members of the team outlining their experience.
- Provide an overview of the team's approach to the Scottish property market.
- Demonstrate how you worked with clients to overcome obstructions and take calculated risk.
- Demonstrate the impact of the relationship on the local property market.



THE CATEGORIES

Business Leadership Award

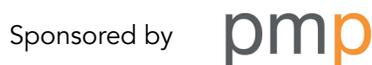


This award will be presented to an outstanding leader who inspired and motivated a team of professionals, impacting on the overall success of a real estate business.

This award will be presented to an individual based in Scotland who has driven positive change in the commercial or public building sector.

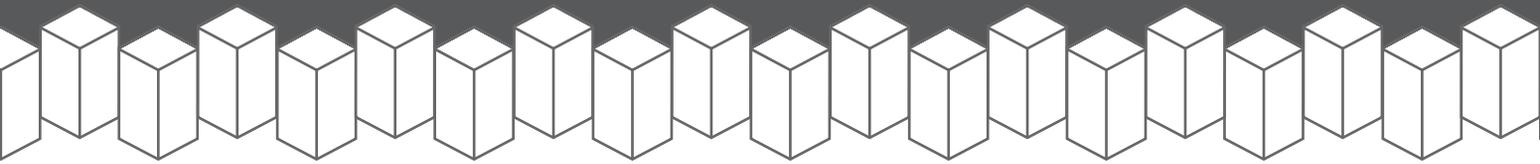
To nominate an individual for this award please contact pippa@kdmedia.co.uk

Deal of the Year



This will be presented to a deal team which has successfully completed a landmark transaction in investment, occupation, or sales in Scotland.

The shortlist for this category will be hand-picked by the judging panel however if you would like to nominate a deal for consideration then please contact pippa@kdmedia.co.uk



THE CATEGORIES

Property Company of the Year

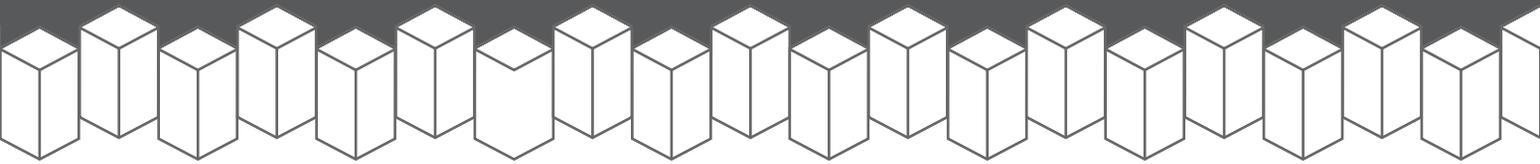
Sponsored by  Royal Bank
of Scotland

Our ultimate award of the night will be presented to a Scottish commercial property developer which can best evidence a landmark year in investment, development or sales.

Eligibility: For property developers based in Scotland.

Criteria:

- Provide an overview of the business including key business activity
- Highlight your key achievements in the last 12 months.
- Provide a brief biography of the executive team.
- Please provide most recently audited financial results.
- Please provide details of any joint ventures / other partnerships.



JUDGING PANEL

ALAN ROBERTSON

Director [Struan Property](#) and Chair of the Judging Panel

ANN ALLEN MBE

CEO, Chartered Institution of Civil Engineering Surveyors

VIRGINIA BECKETT

CEO [Regency Capital](#)

PAUL CURRAN

Managing Director [Quartermile Developments Ltd](#)

AARON FINNIE

Regional Managing Partner [Ryden](#)

CATRIONA HILL

Partner [Oberlanders](#)

ALASDAIR HUMPHERY

International Director & Lead Director [JLL Scotland](#)

LYNDA JOHNSTONE

Global Director of Estates and Facilities
[Heriot Watt University](#)

STEPHEN LEWIS

Managing Director [HFD Group](#)

DAVID LITTLEJOHN

Head of Planning & Development
[Perth and Kinross Council](#)

FIONA MORTON

Chair of [Gillespie MacAndrew WS](#)

JOHANE MURRAY

Head of Real Estate [Brodies LLP](#)

MARTIN PERRY

Development Director [Nuveen Real Estate](#)

GRAHAM ROSS

Partner [Austin-Smith:Lord](#)

ANNA STAMP

Programme Director [Edinburgh Biotech Quarter](#)

CHRIS STEWART

Chief Executive [Chris Stewart Group](#)

JOSEPH MADDEN

Managing Director [PMP](#)

KEVIN ROBERTSON

Director KR Developments and Chair of the [Scottish Property Federation](#)

LYNN SMITH

Development Director [Europa Capital LLP](#)

NICK WHITE

Director [CuthbertWhite](#)

How to Enter the Scottish Property Awards

Please visit: scottishpropertyawards.co.uk

- Click on 'enter now' for details on how to enter.
- The full entry guide is available to view and download for information.
- Entries must be completed online, using the online entry form.
- To enter the competition, all entrants must register as a new user by creating an online account
- You are invited to submit as many entries as you wish but a separate submission is required for each entry.
- Please use appendices for relevant supporting material and evidence such as marketing materials, floor plans, location plans, specifications and pricing.
- All entries must include company logo in high resolution JPEG, PNG and EPS formats.
- A maximum of 4 high resolution images should be included with your entry, where appropriate.
- Images should be named appropriately with clear indication of which one is the "Main Image" for each entry to be used in the programme's marketing activity.
- All accompanying images and appendices must be provided using a Dropbox link which must contain all assets and information to be considered with the entry. Please enter the link in the relevant section of the entry form.
- Upon submitting your entry, you will receive an automated email response to confirm your submission. If you do not receive this upon submission, please contact us by email to pippa@kdmedia.co.uk.

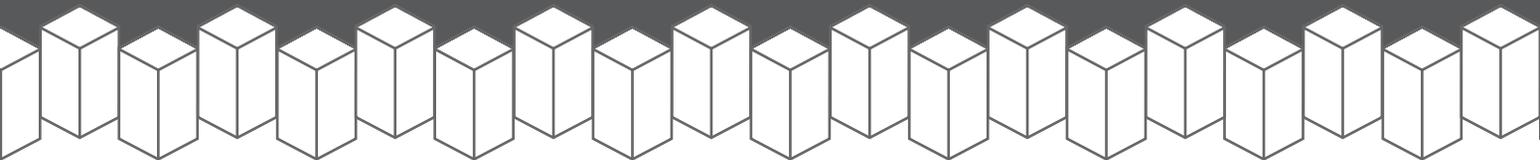
Closing date for entries is Tuesday 16 November 2021.

No late submissions will be accepted.

Entry Terms & Conditions

- The Scottish Property Awards costs £120 to enter per company and 50% of this will be donated to our charity It's Good 2 Give. Payment is processed during the entry process.
- Judges may choose to carry out site visits at their own discretion.
- The judges reserve the right to move entries into other categories, to remove categories or create new awards.
- The judges' decisions are final, and no correspondence will be entered into.
- By entering the Scottish Property Awards you give permission for the images included in your submission to be used at the awards ceremony and in the awards marketing materials.
- The information contained in each entry is kept strictly private and confidential unless approval from the entering company is received, however all entries must include a summary statement that can be used by the Scottish Property Awards for PR purposes to promote the entry, as indicated in the entry form.

All queries should be directed to KDMedia on 0131 337 6232 or by email to pippa@kdmedia.co.uk



OUR SPONSORS



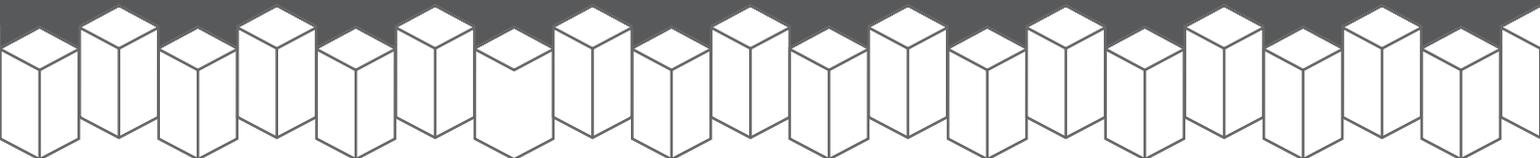
SPF

The Scottish Property Federation is a membership organisation representing the interests of businesses involved in the property industry in Scotland. It works as an integral part of the wider British Property Federation which includes over 450 member companies with over 185 companies either based in Scotland or with Scottish interests. It aims to create the right conditions in which the property industry can grow and thrive, for the benefit of our members, the Scottish economy and hence wider society. The SPF includes a wide variety of expertise in the property industry; property developers, commercial and residential property owners, investors, fund managers, lenders and the professional firms that support the industry. SPF pools this expertise and uses it to inform and engage with members and governments at all levels to represent the views of the property industry to key policy decision-makers.



Addleshaw Goddard

Addleshaw Goddard has placed legal advice for investors in health care and social care development as a key service from their team of lawyers operating across the UK. Key skills include the delivery of advice in a range of areas including M&A transactions, restructuring, banking, real estate finance, portfolio acquisitions and disposals, investigations by regulatory bodies, disputes, technology, commercial contracts and outsourcing. The over 65s age group will soon account for almost 25% of the UK population and rising investment in the social care, retirement, healthcare and supported living sectors has delivered an important area of expertise for the firm. A specialist team of lawyers led by Partner, Tom Speirs, work across the UK from offices in Edinburgh, Glasgow, London, Leeds and Manchester presenting a wide range of opportunities to investors and delivering innovative solutions for clients.



OUR SPONSORS



Bruce Stevenson

As one of the largest independent Insurance Brokers in Scotland, we provide comprehensive insurance broking and risk management services for corporate/commercial and private clients.

We offer an extensive portfolio of products and services covering a wide range of specialist areas, which have been exclusively designed to meet the demands of today's customers and the insurance industry as a whole. Our independent and Chartered status allows our service proposition to remain at the core of our business.

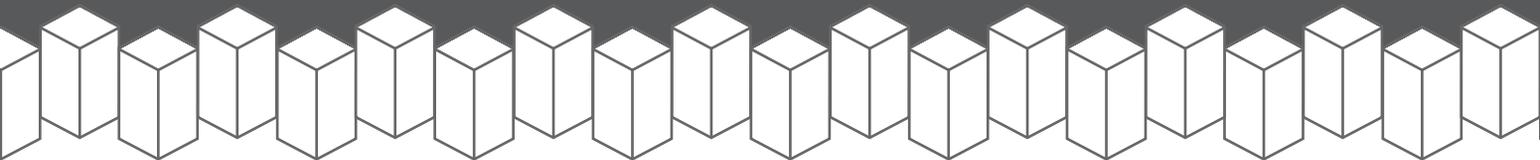
As Scotland's largest independent broker for property insurance, we place cover on over £2billion sum insured each year and pride ourselves on providing a personal, professional and expert service. As specialists in the property sector we provide market leading insurance solutions for all types of property.

If you would like us to provide you with a no obligation review of your insurances to establish if we can offer an enhancement on your current arrangement, please contact our property department.

大成 DENTONS

Dentons

Dentons' UK real estate practice is a 200+ strong team working from five offices across the UK and Ireland, and is complemented by expertise from a global team of more than 1,500 real estate professionals. Our UK real estate practice is a leading force in the market, offering strong, established experience and sector know-how to help our clients succeed in their real estate ventures. Consider us a "one-stop shop" for all real estate transactions and rely on our continuity of quality service.



OUR SPONSORS

Peace
Recruitment Group

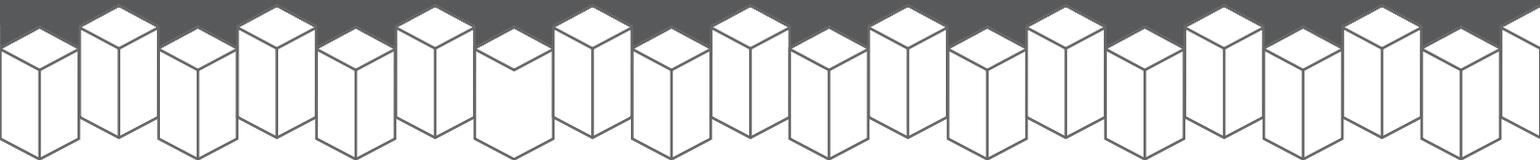
Peace Recruitment

Peace Recruitment Group is one of the leading recruitment agencies in Scotland for the built environment and has grown into a team of informed and highly regarded consultants covering all aspects of Construction, Property and Engineering recruitment. Peace is the first and only recruitment agency in the UK to join the Institute of Customer Service and always prioritises service over sales. www.peacerecruitment.co.uk

pmp

PMP

Founded in 1992, PMP is a leading and respected property consultancy serving a wide range of clients throughout the UK. PMP offers the full range of Building Surveying, Project Management, Cost Consultancy, and associated specialist services. With a network of five offices including new offices in Manchester, Bristol and London, our teams are dedicated to expert local knowledge. And are ideally situated to provide a first-class service to all its clients, principally Developers, Landlords, Tenants, Investors or Agents. PMP focus on an experienced, expert approach to service delivery whilst each of our team members is experienced in the whole spectrum of building and project consultancy. Our Director led service focuses on niche specialisms within the areas of transactional support, professional consultancy, compliance, and major projects. www.pmplc.co.uk



OUR SPONSORS

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Vision Events Glasgow

Event Production / Virtual Event Solutions / AV Equipment Hire Specialists

We know that choosing the right production partner is imperative to a successful event. At Vision Events Glasgow we bring you over 20 years of experience, expertise and commitment.

Innovation and creativity continue to be pivotal to our service, ensuring that from the initial client meeting through to the event delivery we will work with you to produce a tailored and cost effective solution that meets your event requirements while maximising your budget.

Our Virtual and Hybrid event services offer a flexible solution for all your meeting and event needs in an ever-changing world. From live streaming with broadcast quality to specialised video meeting presentation rooms, we can offer bespoke event solutions for a wide range of business events.

Our AV hire department holds a large stock of equipment and our central location and 24hr 'on-call' service ensures we can deliver any last minute or unseen demands direct to your door.

For more information or to receive a quote contact

info@visioneventsglasgow.co.uk

or visit

www.visioneventsglasgow.co.uk

Wolffe

Wolffe

Wolffe is a boutique brand design and innovation agency that was founded by Andrew Wolffe in 1998.

We help create vivid, memorable brand personalities by way of visual identity and style, and distinctive tone of voice. But we go further; by way of immersive, exploratory innovation workshops and dynamic tools, we help create new brand offerings, whether they be initiatives, exhibits, products, services or portfolios.

We deliver: strategy services; brand design and creative services; and innovation and product design.

All our clients benefit from our unstinting desire to do better; our tried and tested innovation techniques, and our well informed brand thinking, our intelligent creative solutions and strong service ethic.

We are a sophisticated consultancy dedicated to maximising a brand's potential. We're pioneering in our 360 degree approach. We sail, silver shining, in an azure blue ocean. Come on board and transform your brand.

The sky's the limit.

Get in touch to find out how we can help your business flourish www.wolffedesign.com

www.scottishpropertyawards.co.uk

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