SCOTTISH PROPERTY AWARDS 2027™

SPONSORED BY CHANNEL 4 FINANCE

Entry Guide

Entry Deadline:

Monday 2nd November

www.scottishpropertyawards.co.uk

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About

The Scottish Property Awards

The Scottish Property Awards is the national awards celebration for real estate and recognises achievements in the built environment across Scotland.

Entries are invited in 15 categories which reward developments, people, businesses and teams working hard to deliver the best projects in Scotland.

Operated by KDMedia, now part of Hero Media & Entertainment, and with the support of a judging panel of experts drawn from across the sector, the Scottish Property Awards showcases the best in new commercial and public buildings in Scotland.

Key Dates

Entry Deadline:

Monday 2nd November 2026

Awards Dinner and Celebration:

Thursday 25th February 2027

Awards Dinner at the DoubleTree by Hilton Hotel, Glasgow Central

Charity

spifox
working for scotland's children

Spifox was first launched in 1983 by a group of property and construction professionals who organised the first Christmas Carol Concert which was followed by a charity lunch. This inaugural event raised £3,000 for the RSPCC. To date, we have raised and donated net proceeds over £6m. We are proud to be a name synonymous within the Scottish property and construction industries. Spifox Too was founded in 1998 and has evolved into a key part of our organisation.

All monies raised by us is donated to charities which support children and young adults in Scotland. Our fundraising enables beneficiaries to either purchase equipment and/or to provide facilities to assist them in better performing their function of care and support.

To learn more: **www.spifox.co.uk** **Registered Charity No: SCO20660**

The Spifox Charity Fundraising Champion of the Year

The rules for the Award are simple: it will be presented to the company that raises the most funds over the next year for a chosen Children's Charity project. The inaugural project we have selected is CHAS - and their "More Than a Hospice Appeal" to comprehensively redevelop their Rachel House Hospice.

To demonstrate our commitment to Scottish children's charities and the significance of the CHAS Appeal, SPIFOX will match the amount raised by the winning company over the next 12 months, up to £50,000.

The challenge runs to the Scottish Property Awards ceremony in February 2027.

If you are interested in taking part, please register at Spifox Charity Fundraising Champion of the Year | Children's Hospices Across Scotland (CHAS)

Together, we can make a very meaningful difference.

Categories

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Commercial Development of the Year

Public Development of the Year

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Commercial Architectural Excellence Award

Public Architectural Excellence Award

Regeneration Project of the Year

Renovation Project of the Year

Property Agency of the Year (up to 15 employees)

Property Agency of the Year (over 15 employees)

Categories

Financial Partner of the Year

Social Impact Award

Property Futures Award

Property Company of the Year

Business Leadership Award

Deal of the Year

Commercial Development of the Year

Sponsored by CHANNEL FINANCE finance made simple

recognises an outstanding commercial development that demonstrates excellence in vision, deliver and commercial impact. For developments that respond to the needs of their occupiers, customers and markets, while demonstrating high standards of design, sustainability, innovation and placemaking.

Judges will consider the development's overall success and its positive economic and environment impact, supported by relevant commercial, financial, investment or measurable outcomes.

Eligibility:

For commercial developments in Scotland, including office, retail, leisure, industrial, logistics, mixed-use and other commercial schemes, that have been under construction within the last 12 months and are nearing completion or complete at the time of entry.

Entry Questions:

- **Please provide an overview of the development, including its purpose, scale, location and key features. What makes this project stand out?**

- **What was the vision for the development, and how successfully has it been delivered?** Please outline the key challenges encountered, including planning, financial, funding, construction or market challenges where relevant, and how these were overcome.

- **How does the development respond to the needs of its occupiers, customers and/or the wider market?** Please provide examples of how the project meets current or emerging market needs and the value it provides to those who use or interact with it.

- **How does the development demonstrate excellence in design, sustainability, innovation and/or placemaking?** Please highlight any specific features, technologies, approaches or initiatives that distinguish the project.

- **What are the key commercial and economic outcomes and achievements of the development?** Please provide evidence of its overall success, including investment, financial or commercial performance, value delivered, return on investment, occupancy, lettings, sales, footfall, jobs created or other relevant measurable results, as appropriate to the type of development.

We recommend a guide of 300–500 words per question.

Please include internal and external images.

If the entry is submitted by a contractor, architect or other project partner, please use the development name and include the name of the developer.

Public Development of the Year

Sponsored by Auction House SCOTLAND

recognises an outstanding public development that demonstrates excellence in vision, delivery and public benefit. The award celebrates developments that respond to the needs of the communities they serve, while demonstrating high standards of design, sustainability, innovation, accessibility and placemaking.

Judges will consider the development's overall success and the positive contribution it makes to Scotland's built environment and the social, economic and environmental wellbeing of its community, supported by relevant financial, social or measurable outcomes.

Eligibility:

For public-sector developments in Scotland, including civic, cultural, education, healthcare, community, infrastructure and other publicly funded or publicly led schemes, that have been under construction within the last 12 months and are nearing completion or complete at the time of entry.

Entry Questions:

- **Please provide an overview of the development, including its purpose, scale, location and key features. What makes this project stand out?**

- **What was the vision for the development, and how successfully has it been delivered?** Please outline the key challenges encountered, including planning, financial, funding, construction or stakeholder challenges where relevant, and how these were overcome.

- **How does the development respond to the needs of its users and/or the wider community?** Please provide examples of the social, economic or community impact it has had on the people and communities it serves.

- **How does the development demonstrate excellence in design, sustainability, innovation, accessibility and/or placemaking?** Please highlight any specific features, approaches or initiatives that distinguish the project.

- **What are the key public, social and economic outcomes and achievements of the development?** Please provide evidence of its overall success, including value delivered, community benefit, improved services or facilities, accessibility, jobs created, economic impact, environmental performance or other relevant measurable results, as appropriate to the type of development.

We recommend a guide of 300–500 words per question.

Please include internal and external images.

If the entry is submitted by a contractor, architect or other project partner, please use the development name and include the name of the developer.

Sustainable Development of the Year

Sponsored by THOMSON GRAY

Recognises a development that demonstrates outstanding commitment to environmental sustainability and responsible development. The award celebrates projects that have embedded sustainability throughout their design, construction and operation, delivering measurable benefits for the environment, users and wider communities.

Judges will consider the development's approach to reducing environmental impact, improving resource efficiency, supporting biodiversity and climate resilience, and creating a sustainable, long-term legacy for Scotland's built environment.

Eligibility:

For public, commercial, student or build-to-rent developments in Scotland that demonstrate a significant commitment to sustainability and have been under construction within the last 12 months, are nearing completion or have been completed within the last 12 months at the time of entry. Entries may be submitted for new-build or major refurbishment projects.

Entry Questions:

Please provide an overview of the development and its sustainability vision. What were the key environmental and sustainability objectives, and how were these embedded into the design, construction and/or operation of the project?

How has the development reduced its environmental impact? Please provide details of measures relating to energy efficiency, carbon reduction, renewable energy, water management, waste reduction, sustainable materials or other relevant initiatives, including measurable results where available.

How does the development contribute to biodiversity, climate resilience and the wider natural environment? Please highlight any measures that enhance biodiversity, green infrastructure, sustainable drainage or the project's ability to respond to future climate challenges.

How does the development support the people and communities who use it? Please provide examples of how sustainability has been considered alongside wellbeing, accessibility, health, transport, connectivity and wider social value.

What are the key sustainability outcomes and achievements of the development? Please provide evidence of measurable impact and long-term value, including relevant environmental, social and/or financial outcomes. Please highlight any recognised sustainability standards, certifications or accreditations achieved, such as BREEAM, Passivhaus, NABERS or relevant EPC ratings, as well as any awards or innovative approaches where applicable.

We recommend a guide of 300–500 words per question.
Please include internal and external images.
If the entry is submitted by a contractor, architect or other project partner, please use the development name and include the name of the developer.

Architectural Excellence Award (Commercial Buildings)

recognises an exceptional commercial building that demonstrates outstanding architectural design, creativity and quality. The award celebrates buildings that respond thoughtfully to their commercial purpose, occupiers and surroundings, while demonstrating excellence in form, materials, functionality, sustainability and innovation.

Judges will consider the architectural vision and execution of the project, its contribution to the built environment and the extent to which the design creates a successful, distinctive and enduring building that meets the needs of its occupiers and commercial users.

Eligibility:

For commercial buildings in Scotland that have been completed within the last 12 months at the time of entry. Entries may be submitted for new-build or significant refurbishment and redevelopment projects.

Entry Questions:

- **Please provide an overview of the building and its architectural vision.** What was the design concept and what were the key influences behind the architectural approach? Please explain what makes the building architecturally distinctive.

- **How does the design respond to the building's commercial purpose, occupiers and wider context?** Please explain how the architecture supports the needs and experience of those who work in, visit or use the building, and how it responds to its location, surroundings and wider setting.

- **How does the project demonstrate excellence in architectural design and execution?** Please highlight key features relating to form, scale, proportion, materials, craftsmanship, detailing, interiors and the relationship between internal and external spaces.

- **How has the project demonstrated innovation and responded to the future needs of its users and the wider environment?** Please highlight any innovative approaches to design, technology, materials or construction, including measures to reduce energy consumption and waste during construction and use, mitigate the effects of climate change, and enhance the building's long-term adaptability and resilience.

- Please provide evidence of how the project has enhanced its surroundings and contributed to Scotland's built environment, including feedback from occupiers, users, the local community or other stakeholders, where relevant. Please highlight any relevant architectural or sustainability standards, certifications, awards or recognition achieved.

We recommend a guide of 300–500 words per question.

Please include a selection of high-quality internal and external images, including architectural photography where available.

If the entry is submitted by a contractor, developer or other project partner, please include the name of the architect and architectural practice responsible for the project.

Architectural Excellence Award (Public use buildings)

Sponsored by GRAHAM

recognises an exceptional public-use building that demonstrates outstanding architectural design, creativity and quality. The award celebrates buildings that respond thoughtfully to their purpose, users and communities, while demonstrating excellence in form, materials, functionality, accessibility, sustainability and innovation.

Judges will consider the architectural vision and execution of the project, its contribution to the built environment and the extent to which the design creates a successful, distinctive and enduring building that delivers lasting value to the people and communities it serves.

Eligibility:

For public-use buildings in Scotland that have been completed within the last 12 months at the time of entry. Entries may be submitted for new-build or significant refurbishment and redevelopment projects.

Entry Questions:

- **Please provide an overview of the building and its architectural vision.** What was the design concept and what were the key influences behind the architectural approach? Please explain what makes the building architecturally distinctive.

- **How does the design respond to the building's purpose, users, community and wider context?** Please explain how the architecture supports the needs and experience of those who use the building, including accessibility and inclusivity where relevant, and how it responds to its location, surroundings and wider setting.

- **How does the project demonstrate excellence in architectural design and execution?** Please highlight key features relating to form, scale, proportion, materials, craftsmanship, detailing, interiors and the relationship between internal and external spaces.

- **How has the project demonstrated innovation and responded to the future needs of its users and the wider environment?** Please highlight any innovative approaches to design, technology, materials or construction, including measures to reduce energy consumption and waste during construction and use, mitigate the effects of climate change, and enhance the building's long-term adaptability and resilience.

- **What is the overall impact and legacy of the building?** Please provide evidence of how the project has enhanced its surroundings and contributed to Scotland's built environment and the communities it serves, including feedback from users, the local community or other stakeholders, where relevant. Please highlight any relevant architectural or sustainability standards, certifications, awards or recognition achieved.

We recommend a guide of 300–500 words per question.
Please iinclude a selection of high-quality internal and external images, including architectural photography where available.
If the entry is submitted by a contractor, architect or other project partner, please use the development name and include the name of the developer.

Regeneration Project of the Year

Sponsored by FUSION assets Property Investment Partnerships

recognises an outstanding project that has successfully transformed, revitalised or repurposed an existing site or area. The award celebrates projects that demonstrate excellence in the regeneration of Scotland's built environment, delivering lasting value through thoughtful design, innovation, sustainability and positive economic, social, cultural or environmental impact.

Judges will consider the project's vision, the challenges involved in transforming an existing asset or area and the extent to which the project has created a successful, sustainable and vibrant future for the building, site, surrounding area and wider community.

Eligibility:

For regeneration or wider transformation projects in Scotland that have been completed within the last 12 months at the time of entry. Entries may include individual buildings, groups of buildings, sites or wider area-based regeneration projects.

Entry Questions:

- **Please provide an overview of the project and its vision.** What was the original condition, use or context of the building, site or area, and what were the key objectives for its regeneration? Please explain what makes the project stand out.

- **What were the key challenges involved in transforming the existing site or area, and how were these overcome?** Please outline any challenges relating to condition, heritage, planning, funding, budget, construction, infrastructure, technical requirements or other constraints, and explain how they were addressed.

- **How has the project successfully transformed the existing asset or area and created a sustainable future?** Please highlight the approach to design, placemaking, materials, innovation, sustainability, energy efficiency and adaptability, including any measures taken to reduce waste and carbon and improve long-term performance.

- **What impact has the project had on its users, the local community and/or the wider area?** Please provide examples of its social, economic, cultural or environmental impact, including how the project has contributed to regeneration, revitalisation, investment, increased activity or the long-term vitality of the surrounding area.

- **What are the key outcomes and achievements of the project?** Please provide evidence of its overall success, including financial or commercial performance, value delivered, return on investment, increased occupancy or use, job creation, investment attracted, economic impact or other relevant measurable results. Please highlight any relevant standards, certifications, awards or recognition achieved.

We recommend a guide of 300–500 words per question.

*Please include **before, during and after images** where possible, alongside internal and external images.*

If the entry is submitted by a contractor, architect or other project partner, please include the name of the developer or client responsible for the project.

Renovation Project of the Year

recognises an outstanding project that has successfully renovated, refurbished or restored an existing building. The award celebrates projects that demonstrate excellence in the renovation and restoration of Scotland's built environment through thoughtful design, craftsmanship, innovation, sustainability and attention to detail

Judges will consider the project's vision, the challenges involved in working with an existing building and the extent to which the project has successfully enhanced, restored or renewed the asset, creating a high-quality and sustainable future for its users.

Eligibility:

For renovation, refurbishment or restoration projects in Scotland that have been completed within the last 12 months at the time of entry. Entries may include commercial, residential, public, heritage or other existing buildings, including projects involving significant internal or external renovation, refurbishment, restoration or adaptation.

Entry Questions:

- **Please provide an overview of the project and its vision.** What was the original condition and use of the building, and what were the key objectives for its renovation, refurbishment or restoration? Please explain what makes the project stand out.

- **What were the key challenges involved in renovating or restoring the existing building, and how were these overcome?** Please outline any challenges relating to the building's condition, heritage, planning, funding, budget, construction, materials, technical requirements or other constraints, and explain how they were addressed.

- **How has the project successfully balanced the retention, restoration and enhancement of the existing building with the needs of its current or future use?** Please highlight the approach to design, materials, craftsmanship, detailing, innovation, sustainability, energy efficiency and adaptability, including any measures taken to reduce waste and carbon and improve the building's long-term performance.

- **How has the renovation or restoration enhanced the building and the experience of its users?** Please provide examples of how the project has improved the building's functionality, quality, character, accessibility, environmental performance or usability, and explain any wider contribution it makes to its surroundings or community.

- **What are the key outcomes and achievements of the project?** Please provide evidence of its overall success, including value delivered, financial or commercial performance, return on investment, increased occupancy or use, improved building performance or other relevant measurable results. Please highlight any relevant heritage, sustainability or architectural standards, certifications, awards or recognition achieved.

We recommend a guide of 300–500 words per question.

*Please include **before, during and after images** where possible, alongside internal and external images.*

If the entry is submitted by a contractor, architect or other project partner, please include the name of the developer or client responsible for the project.

Property Agency of the Year (up to 15 employees)

Sponsored by PEACE

recognises an outstanding property agency that has demonstrated exceptional performance, expertise and client service across the Scottish property market. Open to agencies operating across the industrial, office, investment, retail and leisure sectors, the award celebrates businesses that combine strong commercial results with market leadership, innovation and a commitment to delivering excellent outcomes for their clients.

Judges will consider the agency's achievements, growth, client relationships, market influence and contribution to the wider property sector.

Eligibility:

Open to property agencies operating in Scotland with **[up to 15] employees.** Agencies may operate across one or more of the industrial, office, investment, retail and leisure sectors. Entries should relate to the 12 months preceding the closing date for entries.

Entry Questions:

- **Please provide an overview of your agency and its performance over the past 12 months.** Please outline your areas of specialism, market coverage, team structure and key achievements. What makes your agency stand out from its competitors?

- **What have been your agency's key commercial achievements over the past 12 months?** Please provide evidence of performance, including relevant transactions, instructions, deals completed, fee income, growth, new business or other measurable results.

- **How have you demonstrated exceptional expertise and delivered successful outcomes for your clients?** Please provide examples of significant or challenging instructions and explain how your approach, market knowledge and service delivery contributed to the outcome.

- **How is your agency responding to changes and opportunities within the property market?** Please highlight any innovation, new services, technology, marketing initiatives or other approaches that have strengthened your business and benefited your clients.

- **What is your agency's contribution to the wider property sector and the communities in which you operate?** Please highlight initiatives relating to people and talent, training and development, diversity and inclusion, sustainability, community engagement or other areas of social value.

We recommend a guide of 300-500 words per question.
Please include relevant supporting images, photography, case studies, charts or other evidence where appropriate.
Please provide details of the agency's team size and structure at the time of entry.

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Property Agency of the Year (over 15 employees)

Sponsored by rightmove commercial

recognises an outstanding property agency that has demonstrated exceptional performance, expertise and client service across the Scottish property market. Open to agencies operating across the industrial, office, investment, retail and leisure sectors, the award celebrates businesses that combine strong commercial results with market leadership, innovation and a commitment to delivering excellent outcomes for their clients.

Judges will consider the agency's achievements, growth, client relationships, market influence and contribution to the wider property sector.

Eligibility:

Open to property agencies operating in Scotland with [over 15] employees. Agencies may operate across one or more of the industrial, office, investment, retail and leisure sectors. Entries should relate to the 12 months preceding the closing date for entries.

Entry Questions:

- **Please provide an overview of your agency and its performance over the past 12 months.** Please outline your areas of specialism, market coverage, team structure and key achievements. What makes your agency stand out from its competitors?

- **What have been your agency's key commercial achievements over the past 12 months?** Please provide evidence of performance, including relevant transactions, instructions, deals completed, fee income, growth, new business or other measurable results.

- **How have you demonstrated exceptional expertise and delivered successful outcomes for your clients?** Please provide examples of significant or challenging instructions and explain how your approach, market knowledge and service delivery contributed to the outcome.

- **How is your agency responding to changes and opportunities within the property market?** Please highlight any innovation, new services, technology, marketing initiatives or other approaches that have strengthened your business and benefited your clients.

- **What is your agency's contribution to the wider property sector and the communities in which you operate?** Please highlight initiatives relating to people and talent, training and development, diversity and inclusion, sustainability, community engagement or other areas of social value.

We recommend a guide of 300-500 words per question.
Please include relevant supporting images, photography, case studies, charts or other evidence where appropriate.
Please provide details of the agency's team size and structure at the time of entry.

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Financial Partner of the Year

Sponsored by VALOS

recognises an outstanding property agency that has demonstrated exceptional performance, expertise and client service across the Scottish property market. Open to agencies operating across the industrial, office, investment, retail and leisure sectors, the award celebrates businesses that combine strong commercial results with market leadership, innovation and a commitment to delivering excellent outcomes for their clients.

Judges will consider the agency's achievements, growth, client relationships, market influence and contribution to the wider property sector.

Eligibility:

Open to property agencies operating in Scotland with [over 15] employees. Agencies may operate across one or more of the industrial, office, investment, retail and leisure sectors. Entries should relate to the 12 months preceding the closing date for entries.

Entry Questions:

- **Please provide an overview of your organisation and your approach to supporting the Scottish property sector.** Please outline your areas of expertise, the types of clients you work with and what differentiates your approach from other financial partners.

- **What have been your key achievements over the past 12 months?** Please provide examples of successful transactions, funding solutions, client wins, business growth or other measurable achievements that demonstrate the value you have delivered to the property sector.

- **How have you worked with clients to overcome challenges and deliver successful outcomes?** Please provide examples of complex, challenging or innovative funding requirements and explain how you developed solutions tailored to the client's needs. This could include examples of navigating market conditions, funding gaps, viability challenges or other obstacles.

- **How do you demonstrate expertise, responsiveness and innovation in your work with clients?** Please highlight examples of where your knowledge, advice, flexibility or creative approach has helped a client secure funding, managed risk or progress a property project that may otherwise have faced significant challenges.

- **What impact has your organisation had on the clients and property businesses you support, and on the wider Scottish property market?** Please provide evidence of the lasting value of your work, including successful developments, investment, regeneration, business growth, job creation or other relevant economic and social outcomes.

We recommend a guide of 300-500 words per question.
Please include relevant supporting images, case studies, testimonials, transaction details or other evidence where appropriate.
Please provide details of the key individuals involved in the work, including their names, roles and relevant experience.

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Social Impact Award

recognises an organisation, project or initiative that has made a significant and positive contribution to people and communities across Scotland. The award celebrates organisations within the property and built environment sectors that are taking meaningful action to address social challenges, create opportunities and deliver lasting benefits for communities.

Judges will consider the ambition, innovation and effectiveness of the initiative, as well as the measurable impact it has achieved and its potential to create lasting change.

Eligibility:

Open to organisations, projects and initiatives within Scotland's property and built environment sectors, including developers, property companies, agencies, consultants, contractors, investors and other relevant organisations. Entries may relate to a specific project, programme, partnership or wider organisational initiative and should demonstrate activity undertaken within the 12 months preceding the closing date for entries.

Entry Questions:

- **Please provide an overview of the initiative or project and the social issue it sought to address.** What were the key objectives, who were the intended beneficiaries and why was the initiative needed?

- **How did you develop and deliver the initiative, and what makes your approach distinctive?** Please outline how you engaged with communities, partners and other stakeholders, and highlight any innovative or collaborative approaches taken.

- **What measurable impact has the initiative achieved?** Please provide evidence of the outcomes and benefits delivered for individuals, communities or wider society. This could include areas such as employment, skills and training, education, health and wellbeing, inclusion, affordable housing, community facilities or other relevant social outcomes.

- **How has the initiative created lasting or sustainable change?** Please explain how the impact will continue beyond the initial project or programme and how the approach could be replicated, scaled or used as a model for others.

- **What are the key achievements and lessons learned?** Please highlight any recognition received, feedback from beneficiaries or stakeholders, and explain what you have learned that will influence your future approach to social impact.

We recommend a guide of 300-500 words per question.
Please include relevant supporting images, case studies, testimonials, statistics or other evidence where appropriate.
Please provide details of any partners or organisations involved in delivering the initiative and outline their respective contributions.

Property Futures Award

Sponsored by together.

recognises an exceptional individual who is making a significant contribution to Scotland's property and built environment sectors and has demonstrated outstanding potential for future success. The award celebrates an emerging talent who has shown ambition, initiative and commitment, alongside a clear ability to make a positive impact on their organisation, clients, colleagues and the wider industry.

Judges will consider the individual's achievements to date, their contribution and influence, and the potential they demonstrate to become a future leader in Scotland's property sector.

Eligibility:

Open to individuals working within Scotland's property and built environment sectors who are **(have less than 10 years' property sector experience]** at the time of entry. Nominees may work in any relevant role or discipline across the sector. Self-nominations and nominations by employers, colleagues or clients are welcome.

Entry Questions:

- **Please provide an overview of the nominee's career to date and current role.** Please outline their key responsibilities, areas of expertise and career achievements, and explain what makes them stand out as an emerging talent within the property sector.

- **What have been the nominee's key achievements and contributions over the past 12 months?** Please provide specific examples of projects, transactions, initiatives or other achievements that demonstrate their ability, ambition and impact.

- **How has the nominee demonstrated initiative, innovation and leadership?** Please provide examples of where they have taken ownership, challenged established ways of working, introduced new ideas or influenced positive change within their organisation or the wider sector.

- **What impact has the nominee made on colleagues, clients, their organisation and/or the wider property sector?** Please provide examples of how they have contributed beyond their core role, including mentoring, supporting others, sharing knowledge, engaging with industry initiatives or making a positive contribution to the wider community where relevant.

- **Why does the nominee represent the future of Scotland's property and built environment sector?** Please outline their future potential, ambitions and the qualities that you believe will enable them to become a future leader and make a lasting contribution to the industry.

We recommend a guide of300- 500 words per question.
Please include a professional photograph of the nominee and any relevant supporting images, project case studies, testimonials or other evidence where appropriate.
Please provide the nominee's current job title, organisation and length of time working in the property and built environment sectors

Property Company of the Year

Sponsored by Royal Bank of Scotland

Property Company of the Year is the ultimate accolade for a Scottish property developer that has demonstrated an exceptional year of performance, growth and achievement. The award recognises a developer that has made a significant impact through its investment, development, acquisitions, sales or other commercial activity, while demonstrating a clear vision for the future. Judges will consider the company's financial and commercial success alongside its leadership, innovation, people, partnerships and wider contribution to Scotland's property sector.

Eligibility:

For property developers based in Scotland. Entrants should demonstrate significant achievements and activity during the 12 months preceding the closing date for entries.

Entry Questions:

- **Please provide an overview of your business and its key activities.** Please outline your areas of operation, property sectors, portfolio and/or development pipeline, and explain your company's position within the Scottish property market.

- **What have been your company's key achievements over the past 12 months?** Please highlight significant investment, development, acquisitions, disposals, sales, portfolio performance, growth or other major milestones, providing measurable evidence where possible.

- **Please provide evidence of your company's financial and commercial performance.** Please include your most recently audited financial results and highlight any relevant measures of growth, profitability, turnover, investment, asset value or other indicators of business success.

- **How has your company demonstrated leadership, innovation and strategic vision?** Please highlight how the business has responded to changes and opportunities in the property market, including any new approaches, initiatives, partnerships or joint ventures that have contributed to your success.

- **What makes your company deserving of Property Company of the Year, and what is your vision for the future?** Please outline the company's future ambitions and strategic priorities, and explain the contribution you make to Scotland's property sector, economy and communities.

We recommend a guide of300- 500 words per question.
Please include relevant supporting images, project case studies, charts, financial or performance data, testimonials or other evidence where appropriate.
Please include details of any joint ventures, strategic partnerships or collaborations that have contributed to the company's achievements.
Please provide the names and roles of the company's senior leadership team.

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Business Leadership Award

Sponsored By Pluto FINANCE

This award recognises an outstanding leader who has demonstrated exceptional leadership within Scotland's property and built environment sectors. The award celebrates an individual who has inspired and motivated their team, driven positive change and made a significant contribution to the success of their organisation and the wider industry.

The award is **not open for entry** and is selected by the Scottish Property Awards judging panel.

To suggest an individual for this award, please contact: juliew@kdmedia.co.uk

Deal of the Year

Sponsored By pmp

This will be presented to an exceptional property transaction that demonstrates outstanding expertise, collaboration and commercial achievement. The award celebrates the efforts of a deal team which has worked to complete a landmark transaction that has successfully navigated complexity, overcome significant challenges and risk or delivered an innovative solution, resulting in an exceptional outcome for the parties involved.

Judges will vote based on a series of metrics being scale, value, risk and complexity. They will also consider the significance of the transaction in generating long term economic wealth for Scotland.

If you would like to suggest a deal for consideration, please request a deal sheet by contacting juliew@kdmedia.co.uk

Judging Process

The Role of the Judges

The judging panel is a vital and high-profile part of the Scottish Property Awards, ensuring that all decisions are fair, independent and based solely on the quality of the entries submitted.

All judges are experienced industry professionals and are entirely free from commercial influence. No single judge determines a winner; all outcomes are decided collectively through a structured and transparent process.

Reviewing and Scoring Entries

Judges assess entries in advance by accessing and scoring on the secure online judges' portal. Marks and comments are collated and then discussed at an in-person judging day when the panel gather and all categories are debated. Judges prepare a factual summary and professional assessment of entries to support wide ranging discussions.

Judging Day and Voting

Judging day is hosted by the Chair of the Judging Panel who ensures fairness, balance and consistency. Lead judges introduce each category, followed by structured discussion of the shortlisted entries.

All judges submit votes to win by completing individual voting forms which are then reviewed, counted and verified by the Chair. As all decisions are made collectively, responsibility for selecting the winners is shared by the full judging panel.

The scores of remote judges who are unable to attend the judging day are also included in the final decision. For each category assessed, their highest-scoring entry is recorded as their vote and considered alongside the votes of the judges attending the panel debate.

Judging Process

The Role of the Chair

The Chair guides discussion, manages timings, resolves ties, oversees the voting process and ensures all entries are eligible and fairly considered. Where appropriate, the Chair may recommend Highly Commended or Judges' Awards of Merit to recognise entries that demonstrate particular distinction.

Conflicts of Interest

Any conflicts of interest must be declared. Judges with a direct involvement in an entry will not participate in the discussion or voting for that category. This ensures the judging process remains impartial, independent and transparent.

Our Commitment

Through independent judging, blind voting and clear scoring guidelines, the Scottish Property Awards delivers a robust, transparent and trusted judging process that entrants can have confidence in.

You can view the judging panel **HERE**

FAQ's

Can I enter multiple categories?

Yes. There is a one-off registration fee of £165 per company, after which you can enter as many categories as you wish at no additional cost. Each category should have a tailored submission that directly answers the relevant questions. Please avoid copying and pasting the same answers across multiple categories.

Can I enter more than one category with the same project?

Yes, where a project meets the eligibility requirements of more than one category. However, each entry should be tailored to the specific category and judging criteria, demonstrating why the project is deserving of recognition in each category.

Can I enter a project or business that has previously won?

Yes, previous winners are eligible to enter again, provided they meet the current eligibility requirements and can demonstrate new achievements or activity relevant to the judging period.

What period should my entry cover?

Unless otherwise stated in the category eligibility criteria, entries should focus on achievements and activity during the 12 months preceding the closing date for entries. Where relevant, entrants may provide additional background information to give context to their submission.

How much time should I put into writing my entry?

A strong entry should not be rushed. Take time to plan your key messages, gather supporting evidence and involve the relevant people within your organisation. Judges can recognise when thought, time and attention have gone into an entry.

FAQ's

Is there a word limit?

There is no strict word limit, but we recommend 300- 500 words per question unless otherwise stated. Entries should be clear, concise and directly answer each question, supported by relevant evidence. Judges assess each question against the category criteria, so make sure you fully explain your achievements and provide evidence wherever possible.

What are the judges looking for?

Judges are looking for clear, well-structured and compelling entries supported by credible evidence. Where relevant, this could include statistics, year-on-year comparisons, financial or performance data, transaction details, sales records, testimonials, case studies, client feedback or other measurable outcomes.

Focus on what you achieved, how you achieved it and the impact it had. Avoid simply making claims—use evidence to demonstrate your success. Always proofread your entry before submitting it and consider asking a colleague to review it with a fresh perspective.

What images should I attach to my entry?

Each entry should include a main image/headshot and company logo, which may be used in Scottish Property Awards programme and marketing activity.

Additional internal and external images should be provided where relevant to support your entry. A maximum of 20 images may be attached to the Dropbox file. Images should be provided in PNG or JPEG format. For further guidance, please contact juliew@kdmedia.co.uk

How to Enter

Please visit: **scottishpropertyawards.co.uk/spa**

- Click on 'enter now' for details on how to enter
- The full entry guide is available to view and download for information
- Entries must be completed online, using the online entry form
- To enter the competition, all entrants must register as a new user by creating an online account
- You are invited to submit as many entries as you wish but a separate submission is required for each entry.
- Please use appendices for relevant supporting material and evidence such as marketing materials, floor plans, location plans, specifications and pricing.
- All entries must include company logo in high resolution JPEG, PNG and EPS formats
- Images should be named appropriately with clear indication of which one is the "Main Image" for each entry to be used in the programme's marketing activity. Please ensure both internal and external images are included as appropriate per category.
- All accompanying images and appendices must be provided using a Dropbox link which must contain all assets and information to be considered with the entry. Please enter the link in the relevant section of the entry form
- Upon submitting your entry, you will receive an automated email response to confirm your submission. If you do not receive this upon submission, please contact us by email on Juliew@kdmedia.co.uk

Closing date for entries is Monday 2nd November.

No late submissions will be accepted.

Entry Terms and Conditions

• The Scottish Property Awards costs £165 to enter per company. Payment is processed during the entry process online.

• Judges may choose to carry out site visits at their own discretion.

• The judges reserve the right to move entries into other categories, to remove categories or create new awards.

• The judges' decisions are final, and no correspondence will be entered into.

• By entering the Scottish Property Awards you give permission for the images included in your submission to be used at the awards ceremony and in the awards marketing materials.

• The information contained in each entry is kept strictly private and confidential unless approval from the entering company is received however all entries must include a summary statement that can be used by the Scottish Property Awards for PR purposes to promote the entry, as indicated in the entry form.

All queries should be directed to KDMedia by email to juliew@kdmedia.co.uk

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